



## WEBINAR ON:

# Communication Skills for Auditors: Interviewing and Negotiating



**TUESDAY**  
**16 JUNE 2026**



**15:00 - 17:00 PM**  
**EAST AFRICAN TIME**



**ONLINE**  
**ZOOM MEETING**

### Introduction

The importance of effective communication to business unit leaders, senior management, and the board, is a critical skill for individual internal auditors all the way to Chief Audit Executives (CAEs). Without strong interviewing and negotiating skills, internal audit cannot successfully carry out the internal audit engagement process, nor communicate its value to the stakeholders of the organization.

**Are you ready to develop and improve your communication skills for the engagement process and beyond?**

The Webinar provide internal auditors with opportunities to develop or sharpen their interviewing and negotiating skills. After completing this webinar, participants will have a profound awareness of how to effectively interview and negotiate and be prepared to apply these skills in their organizations.

### Who will benefit from this course?

This Webinar is designed to improve the effectiveness of your interviewing and negotiating, by offering techniques and tools that will help to improve your skills. This course is for internal auditors at all levels who have a desire to develop or sharpen their interviewing and negotiating skills.

### Course Objectives

- Express the purposes for interviewing and negotiating.
- Explain the relationship between communication and noise.
- Identify the stages of interviewing.
- Identify the types of negotiating.
- Describe the development of the best alternative to a negotiating agreement.



**Fees:**

Member	<b>TZS 30,000</b>	<b>USD 20</b>
Non-Member	<b>TZS 50,000</b>	<b>USD 30</b>

**Registration**

Visit  
[www.iiatanzania.or.tz](http://www.iiatanzania.or.tz), [events.iiatanzania.or.tz](http://events.iiatanzania.or.tz)  
or email to: [info@iiatanzania.or.tz](mailto:info@iiatanzania.or.tz);  
and for enquiry Call or WhatsApp: +255 684460777



**Scan to Register**

**THE INSTITUTE OF INTERNAL AUDITORS TANZANIA**

**MASAKI PENINSULA - RUFJI STREET, BLOCK No. 2**

P.O BOX 80517, DAR ES SALAAM

TELEPHONE: +255 2137498 / FAX: +255 2126383 / CELL: +255 684 460777

EMAIL: [info@iiatanzania.or.tz](mailto:info@iiatanzania.or.tz) / WEBSITE: [www.iiatanzania.or.tz](http://www.iiatanzania.or.tz)